

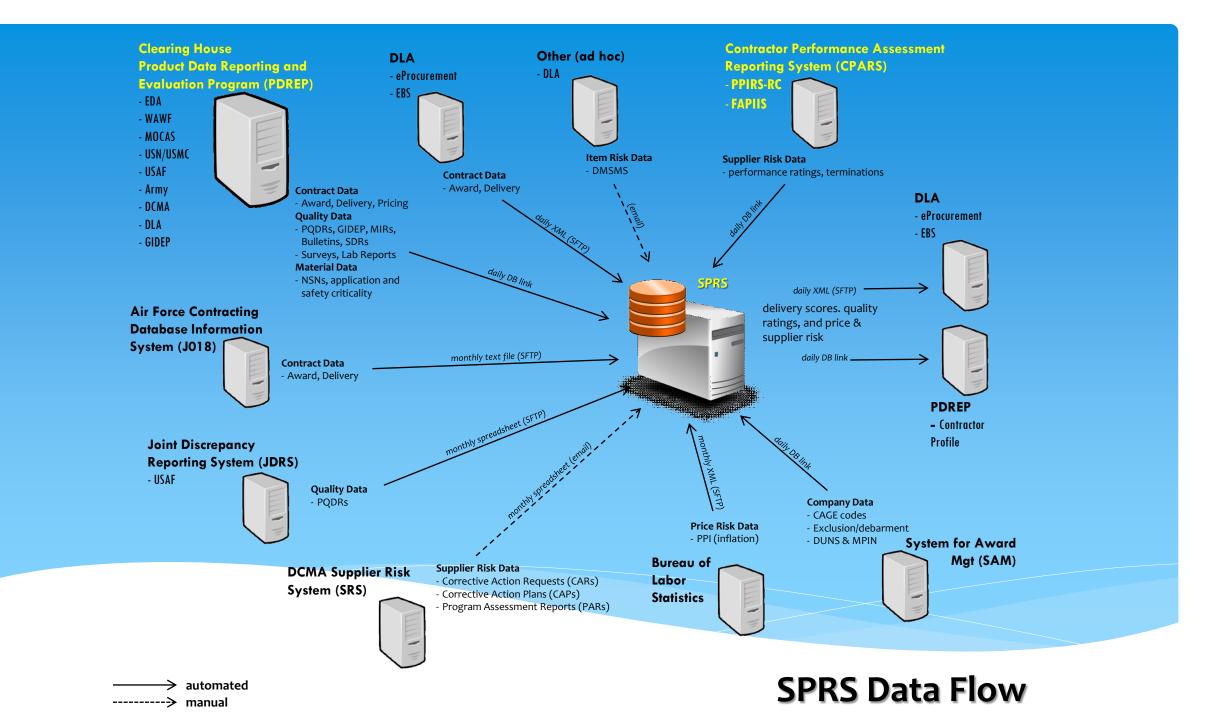
# Supplier Product Information Management and Analytics

#### Dennis Coffey Director Naval Sea Logistics Center - Portsmouth

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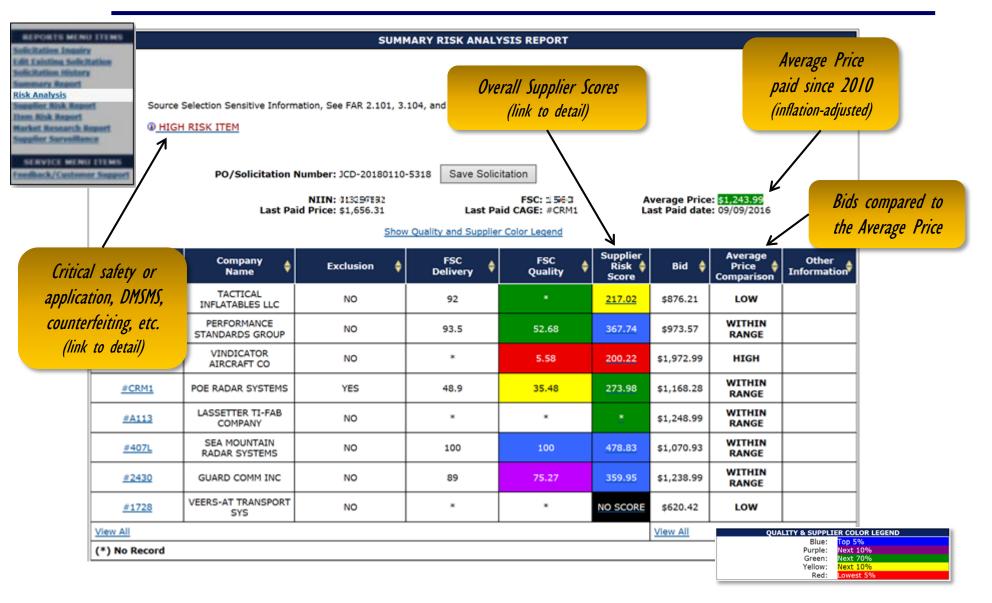


- Provides supplier performance scores and procurement risk analysis
  - Delivery and Quality scores based on objective historical performance information
  - Price, Item, and Supplier Risk assessments
  - Market Research, Supplier Surveillance, and Dynamic Item Risk
- Targeted for use by DoD Government Contracting and Specialists
- Contractors (vendors/suppliers) may access and challenge their own data within SPRS



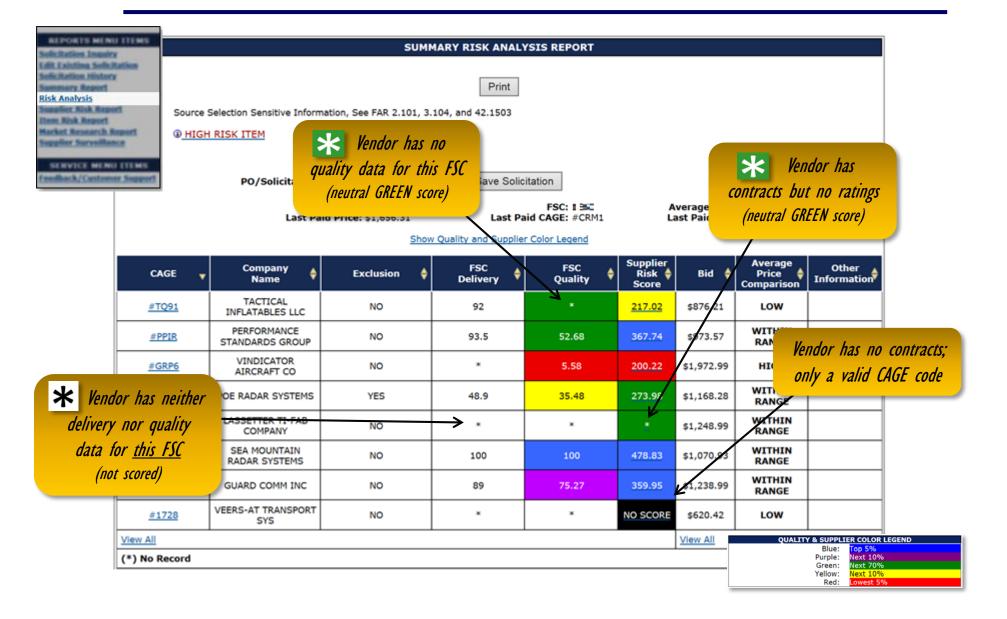


#### **Risk Analysis Comparison**





## **Risk Analysis Comparison**





#### **Supplier Risk Report**

Back       Print         Source Selection Sensitive Information, See FAR 2.101, 3.104, and 42.1503       Print         Risk Report       Contractor Information CAGE: #407. Company Name: SEA MOUNTAIN RADAR SYS Address: 400 CYCLES BIVD Chry(State/Zip: SOMEWHERE, NC 28301-6301 Excluded: No	
Contractor Information, See FAR 2.101, 3.104, and 42.1503       Contractor Information       CAGE:     #407.L       Company Name:     SFA MOUNTAIN RADAR SYS       Address:     400 CYCLES BLVD       City/State/Zip:     SOMEWHER, NC 28301-6301	
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City/State/Zip: SOMEWHERE, NC 28301-6301	
City/State/Zip: SOMEWHERE, NC 28301-6301	
Excluded: No	
Characterization Colora Langed	
Show Supplier Color Legend	
/Customer Support	
Supplier Risk Score         Suspected Counterfeit           BLUE (360.99)         NO	
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Scored Data - Show More Detail     Factor     Records     Score       Suspected Counterfeit     0     100       Quality Score Rankings     12     50	
Click here to download Negative Quality and Delivery data       Click here to download Negative Quality and Delivery data       Click here to download Negative Quality and Delivery data       Scored Data - Show More Detail       Factor     Records       Suspected Counterfeit     0       Quality Score Rankings     12       Overall Delivery Score     335498	
Click here to download Negative Quality and Delivery data       Click here to download Negative Quality and Delivery data       Click here to download Negative Quality and Delivery data       Scored Data - Show More Detail       Factor     Records       Suspected Counterfeit     0       Quality Score Rankings     12       Overall Delivery Score     335498	tion of
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Click here to download Negative Quality and Delivery data         Click here to download Negative Quality and Delivery data         Scored Data - Show More Detail         Yest       Factor       Records       Score         Quality Score Rankings       12       50         Gorrective Action Requests       4777       59.98         Gorrective Action Plans       30       0         Surveys       0       0       0         Program Assessment Reports       240       0       interest to bury	
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#### **Data Analysis**

		Factor				Records	Score
Suspected Counterfeit		- actor				0	100
Quality Score Rankings						4	75
Overall Delivery Score						1357	96
CPARS						0	0.01
Corrective Action Regue	unter.					12	59.94
Corrective Action Plans	CR78					5	0
DLA QML/QPL						0	0
Surveys						0	0
Program Assessment R	enorts					0	0
GIDEP (non-counterfeit						0	10
FAPIIS	·					0	50
Price Risk Comparison						N/A	-1
Info Only - Show Less De DMSMS	tail					No.	
		Source					
No data							
Supply Discrepancy Rep	ports (SDR)						
Department/Agency	WebSDF	t No. Co	ontrad	t No.	Cause Code	Discrepanc Code(s)	Added Date
ARMY	2410101	226 3.4	704118	ECHIP.	CP	P208	05/18/2018
ARMY			27 HILL		CP	P208	05/18/2018
DLA DELIVERY	20130591	a second design of the se		W211WQ	CP	P301,P311	03/02/2018
DLA DELIVERY	2010032		ETHER.	01.09.30	CP	P301,P311	03/02/2018
Product Quality Deficie	ncy Reports	(PQDR)					
RPT CTL NUM	Des	signator	FSG	c	Added Date		Category
BIESS 5-40-80000115	US	MC/NAVY	433	0	03/01/2017		CATEGORY II
Special Quality Data (Se							
	207				_	diameter to the	10.0
Serial #		FSC		e Date		Complete	
123456		4320	0.3/2	21/2018		04/13/2	2018
Supplier Audits (SAP)							
Activity		Year			Date		Result
No data							
Supplier Audits (SAP)							
Activity		Year			Date		Result
IN INCLUS		2018			01/25/2018	UN	NSATISFACTORY
N2_MYT		2018			01/25/2018	Ut	NSATISFACTORY
COMBINE		2018			01/25/2018	U	NSATISFACTORY
L64018		2018			01/25/2018		NSATISFACTORY
MPICEUS		2017			08/09/2017		NSATISFACTORY
M 1KOK-S		2016		_	08/24/2016		SATISFACTORY
K2L4MT		2016			03/23/2016		SATISFACTORY
LSIC18		2016			03/23/2016	5	SATISFACTORY
2808		2016			03/16/2016		NSATISFACTORY
COMENU		2016			03/16/2016	and the second se	NSATISFACTORY
N2L4MT		2015			12/14/2015	5	SATISFACTORY
laterial Inspection Rep	orts (MIR)			1			
Serial #	Designator	Inspection Date	FSC	Criticality		Attribute	line and the second
M4015125352116	USMC/NAVY	02/07/2018	4820	MAJOR	P.	ATERIAL IDENTIF	ICATION
55/1062354602377	USMC/NAVY	04/18/2017	4730	MAJOR	P	ATERIAL IDENTIF	ICATION
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	USMC/NAVY	03/07/2018	4820	MINOR	N	ATERIAL IDENTIF	ICATION
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USPIC/NAVY	0	KINI J	F9C	4820			05/11/201	1 0	1/1/2812					
USPAC/NAVY	0	CRYL4	FSC.	4820			66/11/201	3 0	1/17/2517					
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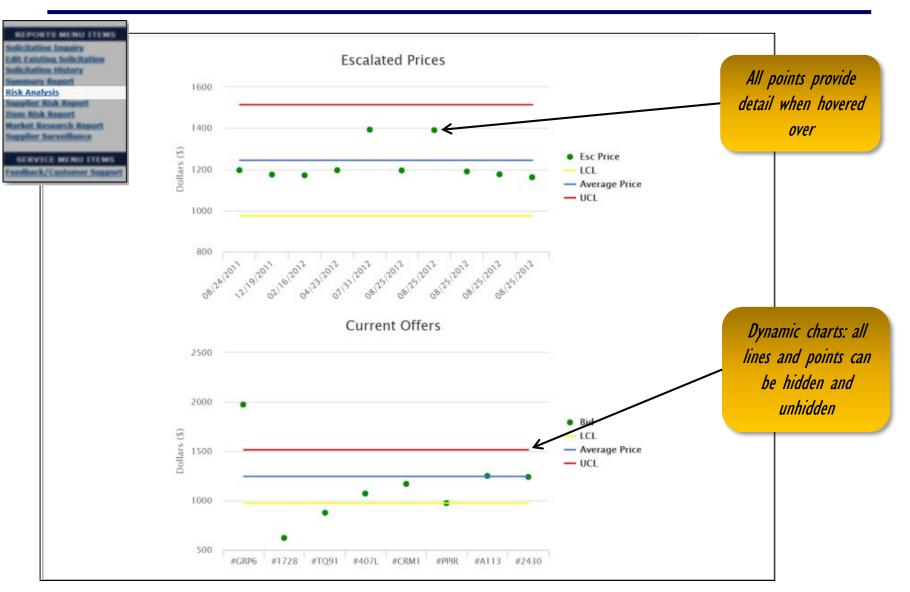


#### Price Risk Report Bids & Prices

	DETAILED	RISK ANALYSIS REPO	DRT		
		Print			Difference between bid and
Source Selection	n Sensitive Information, See FAR 2.101, 3.10	4, and 42.1503			Average Price
HIGH RISK	ITEM				
PO	/Solicitation Number: 3CD-20180110-5318 NIIN: 2012/27582 Last Paid Price: \$1,656.31	FSC: 1 Last Paid CAGE: #	S60 Averag CRM1 Last Pa	e Price: 31,243.99 nid date: 09/09/2016	
Bids					
Show 10 V	entries		Search:	Ľ	
CAGE	Company Name	💡 Quote Price 🝦	Price Difference	Average Price Comparison	
#GRP6	VINDICATOR AIRCRAFT CO	\$1,972.99	\$729.00	HIGH	
#1728	VEERS-AT TRANSPORT SYS	\$620.42	\$-623.57	LOW	
#TQ91	TACTICAL INFLATABLES LLC	\$876.21	\$-367.78	LOW	
#407L	SEA MOUNTAIN RADAR SYSTEMS	\$1,070.93	\$-173.06	WITHIN RANGE	
#CRM1	POE RADAR SYSTEMS	\$1,168.28	\$-75.71	WITHIN RANGE	
#PPIR	PERFORMANCE STANDARDS GROUP	\$973.57	\$-270.42	WITHIN RANGE	llisteries   prices
#A113	LASSETTER TI-FAB COMPANY	\$1,248.99	\$5.00	WITHIN RANGE	Historical prices escalated to today
#2430	GUARD COMM INC	\$1,238.99	\$-5.00	WITHIN RANGE	escalated to today
Showing 1 to 8	3 of 8 entries			Previous 1 Next	
*Vendor has us	ed other company names which may appear o	on previous contracts.			
Purchase Histi					
Show 10 V			Search:	K	
CAG	E 🝦 Last Date of Purchase	A Unit Price		Escalated Ø	
#243	0 08/24/2011	\$1,132.	89	\$1,196.31	
#243	0 12/19/2011	\$1,114.	99	\$1,174.66	
#243	0 02/16/2012	\$1,101	56	\$1,171.42	
	0 04/23/2012	\$1,128.	02	\$1,196.04	
#243	0 07/31/2012	\$1,318.	64	\$1,393.27	
#243			89	\$1,194.91	
	R 08/25/2012	\$1,132.			
#243		\$1,132.	64	\$1,390.83	
#243 #PPD	3 08/25/2012			\$1,390.83 \$1,189.78	
#243 #PPD #A11	3 08/25/2012 3 08/25/2012	\$1,318.	02	Contraction and the second	



#### Price Risk Report Charts





#### **Item Risk Report**

REPORTS MENU ITEMS		DETA	ILED ITEM RISK REPORT		
Solicitation Inquiry Edit Existing Solicitation					
Solicitation History Summary Report			Print		
Risk Analysis	Source Selection Sensitive Info	rmation, See FAR 2.101, 3	.104. and 42.1503		
Item Risk Report			HIGH RISK ITEM		
Market Research Report	NIIN: 10		FSC: IB-	Average Price: \$1,243.99	
Supplier Surveillance	Last Paid Price: \$1	1,050.31	Last Paid CAGE: #CRM1	Last Paid date: 09/09/2016	
SERVICE MENU ITEMS	Reason(s) Criticality Code E - The item is	an Aviation Critical Safety	Item/Flight Safety Critical Aircraft	Part (ACSI/ESCAP)	
Feedback/Customer Support					
	US Army has identified this as	a Critical Safety Item (CS	I).		
	Suggested Mitigations				
	Clause	Anti-Counterfeiting es/Standards/Data Item D	ecriptions		
Agency-supplied	FAR:	cay availabilitati day data a aveni da	and priving		
Risk Detail	52.209-2	First Article Approval-Con			
NISK DELAII	52.246-11 52.246-15	Higher-Level Contact Qua Certificate of Conformant			
FLIS / CSI / LI					
	DFAR: 252.211-7003	Item Unique Identificatio	ns and Valuation		
	252.217-7026	Identification of Sources			
	252.225-7002	Qualifying Country Source	es as Subcontractors		
	252.225-7048 252.246-7008	Export-Controlled Items Sources of Electronic Par	ts (Aug 2016)		
	252.246-7007	Contractor Counterfeit El	ectronic Part Detection and		
		Avoidance System			
	Standards:	Country of the Circular Dec	ter teritore Beteritor		
	SAE AS5553	Counterfeit Electronic Pa Mitigation, and Dispositio	ts; Avoidance, Detection, n		
	SAE AS6081	Fraudulent/Counterfeit E	ectronic Parts: Avoidance,		
Suggested buyer		Detection, Mitigation, an Counterfeit Electronic Pa	Disposition - Distributors ts; Avoidance Protocol,		
	CAE 400171	Distributors	Contract Description		
mitigations	SAE AS6171	Test Methods Standard; Suspect/Counterfeit, Elec			
	150001	Electromechanical Parts	the state of the second st		
	JESD31	Semiconductor Devices	utors of Commercial & Military		
	Data Item Description (DID):				
	DI-MISC-81832	Counterfeit Prevention Pl	an		
	DI-QCIC-80125B	Government Industry Da Alert/Safe-Alert	ta Exchange Program (GIDEP)		
	DI-PSSS-81656B		r Logistics and Supply Chain Risk		
		Management			



#### **Market Research Report**

Date of Purchase         Unit Price         Average Price t         Average Comparison t           08/24/2011         \$1,089.00         FIRST DATE         NO AVERAGE PRICE           12/19/2011         \$1,089.00         \$1,091.54         LOW           #GRP6         02/16/2012         \$1,533.00         \$1,080.17         HIGH           #GRP6         04/23/2012         \$1,522.10         \$1,234.73         WITHIN RANGE           #GRP6         07/31/2012         \$1,653.00         \$1,311.16         WITHIN RANGE           #A113         08/25/2012         \$1,742.00         \$1,331.25         HIGH
Image: Wight big         Image: Wight big<
#GRP6         02/16/2012         \$1,605.10         \$1,005.13         HIGH           #GRP6         04/23/2012         \$1,533.00         \$1,080.17         HIGH           #GRP6         04/23/2012         \$1,522.10         \$1,234.73         WITHIN RANGE           #GRP6         07/31/2012         \$1,400.00         \$1,311.16         WITHIN RANGE           #A113         08/25/2012         \$1,653.00         \$1,331.25         WITHIN RANGE
#GRP6         02/16/2012         \$1,533.00         \$1,080.17         HIGH           #GRP6         04/23/2012         \$1,522.10         \$1,234.73         WITHIN RANGE           #GRP6         07/31/2012         \$1,400.00         \$1,311.16         WITHIN RANGE           #A113         08/25/2012         \$1,653.00         \$1,331.25         WITHIN RANGE
#GRP6         07/31/2012         \$1,400.00         \$1,311.16         WITHIN RANGE           #A113         08/25/2012         \$1,653.00         \$1,331.25         WITHIN RANGE
#A113 08/25/2012 \$1,653.00 \$1,331.25 WITHIN RANGE
#A113 08/25/2012 \$1,742.00 \$1,331.25 <b>HIGH</b>
#A113 02/11/2013 \$1,653.00 \$1,450.12 WITHIN RANGE
#A113 05/05/2013 \$1,653.00 \$1,490.79 WITHIN RANGE
#A113 08/28/2013 \$1,653.00 \$1,510.54 WITHIN RANGE
#PPIR         10/01/2013         \$1,653.00         \$1,524.78         WITHIN RANGE
#CRM1 09/30/2014 \$1,653.00 \$1,561.84 WITHIN RANGE
#2430 12/06/2014 \$1,653.00 <b>\$1,569.44</b> WITHIN RANGE
#CRM1 06/26/2015 \$1,653.00 \$1,587.35 WITHIN RANGE
owing 1 to 14 of 14 entries Previous 1 Ne





#### Supplier Surveillance

MENU ITEMS			
nasicx	SUPPLIER SURVEILLANCE		
Solicitation	Print		
Source Selection Sensitive Information, See FAR 2.101, 3.104,			
Overview: Government users can verify if an item is considered	ed to be High Risk by entering conduct an NSN.		
Instructions:			
1. Select a Material Identifications category and value and/o 2. Click Search to generate a report for the qualifier(s) entered			
illance			
Material Identifications : NSN	✓ Value : 9140015569156		
Platerial Identifications : NSN	Value . 0140010000100		
DU0015	CHIP	PLIER SURVEILLANCE REPORT	
PURPLE GREEN	Back	PLIER SURVEILLANCE REPORT	
Supplier Risk Score : YELLOW		Print	
	Source Selection Sensitive Information, See	e FAR 2.101, 3.104, and 42.1503	
	NIIN: 21.55	NOT HIGH RISK ITEM	
	Export to Excel		
	Show 10 v entries	Search:	
	CAGE 🔶	Company Name 🔶	Supplier Risk 🔺 Score
	#GRP6	VIDEABARAGENATIONEARS	209.49
	#510₽	STRATING CONTAINED IN TRUE	214.75
	#3025	LAMESTOCHOUSTIGHTS	219.51
	#BACK	ERCORTSLAND ADDORAUTICS	220.01
	#0310	WALL DRAMSPOSTMERICS YORK.	220.01
	#GAVG	ARXANSES VEX SUBSORNMANY	220.01
	#6787	MANUATIVE AND ADDR.	220.02
	#1534	MURAEA AND SDAS	220.02
	#2177	THE RESISTANCE COMPARED	220.03
	#M14C	INF.MTHAMISACTUSING LC	220.04
	Showing 1 to 10 of 19 entries	Previou	1 2 Next



- SPRS is a web-enabled enterprise application that gathers, processes, and displays data about the performance of suppliers.
- SPRS enables procurement specialists:
  - To avoid overpaying for supplies
  - With awareness of specific risks and risk mitigations.
  - With a composite score that considers each supplier's historical performance in the areas of Delivery and Quality Performance as well as Price, Item, and Supplier Risk assessments.
- https://www.sprs.csd.disa.mil/



#### **NSLC Supplier Management Programs**

Technology that Improves Supplier Performance and Drives Supply Chain Savings and Cost Avoidance

#### **PDREP** Product Data Reporting and Evaluation Program

- PDREP provides DON compliance for processing and managing supplier performance information
- Deficiency / Discrepancy Reporting (PQDR / SDR), Receipt Inspection Management System (RIMS), enterprise warranty data, counterfeit prevention
- Features provide \$100M+ annually to DON/DOD in repaired, replaced or credited items



- Supplier Performance Risk System
- Provides risk detection capabilities to identify suppliers who have previously provided the DoD with counterfeit and nonconforming material
- Predicts future outcomes based on supplier past performance data
- New features provide estimated \$230M annual supply chain cost avoidance

PARS Contractor Performance Assessment Reporting System

- Single authorized Federal application to enter contractor performance information for use in source selections above the simplified acquisition level
- PPIRS provides contractor past performance (CPARS) information to the acquisition community for use in making source selection decisions

## Federal Awardee Performance and Integrity Information System

• Collects contractor and grantee exclusion data including Terminations, Defective Cost and Pricing, Determinations of Non-Responsibility, Recipient Not Qualified, DoD Contractor Fault and Administrative Agreements

#### SPRS Risk Analysis Tools!

**Risk Analysis Tools** provide procurement analysts and contracting officers with the ability to better assess supplier risks associated with material and supplier performance

- **Price Risk**: Avoid overpaying by evaluating the fairness and reasonableness of a supplier's price offers
- Item Risk: Reduce counterfeit material of high risk items identified in the Federal Logistics Information Service Program (FLIS), Critical Application Items (CAI), Critical Safety Items (CSI), and Diminishing Manufacturing Sources and Material Shortages (DMSMS)
- **Supplier Risk**: Identify risk through a composite score that is derived by using objective DoD supplier performance information

#### Predictive Analytics



## Questions