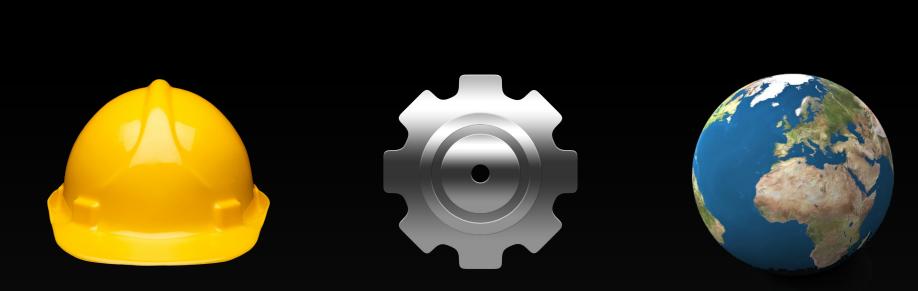
Four Essential Strategies for Health, Safety & Quality

Mark Jaine CEO Intelex

Changing Business For Good



Health & Safety

Quality

Environment

ENTERPRISE & SUPPLY CHAIN RISK MANAGEMENT

1,300 Customers

4M Users

150 Countries, 40 Languages

35M Transactions a Month

450+ Employees

24 Partners

>100,000 Lives Saved in Last 5 Years

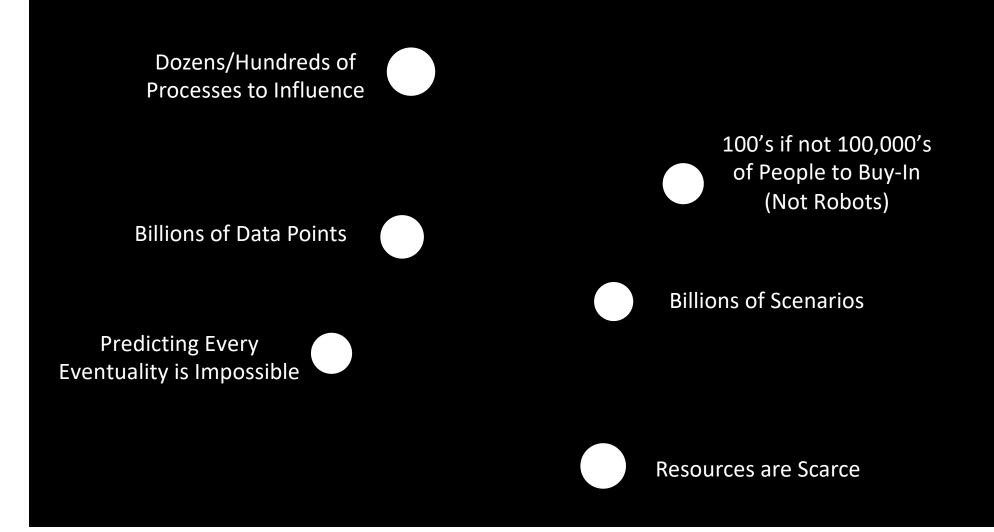
Customers Have Saved \$3.8B

26 years in Enterprise Risk Management

Risk Management is HARD

1:173

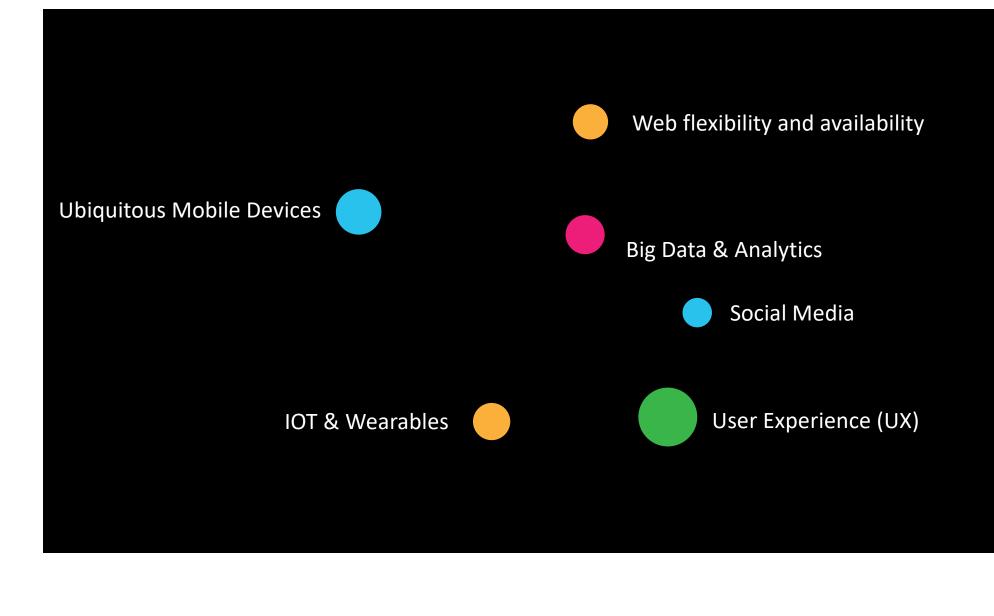
Average Ratio of Quality & Safety Leaders to Staff



THERE IS NO PLAYBOOK

Most Safety & Quality Professionals Learn Best Practices Through Collaboration and Tribal Knowledge

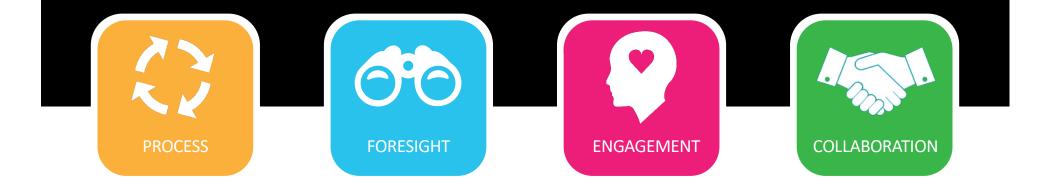
TECHNOLOGY CAN HELP





Engaging Organizations, their People and their Supply Chain in Driving Quality, Safety and Risk Performance

FOUR ESSENTIAL STRATEGIES FOR EHSQ SUCCESS



PROCESS	PROCESS EXCELLENCE Ensure processes are defined, adopted, monitored, automated and continually improve
BREADTH & DEPTH	Automation of Core Risk Management Process in Unified Program
CONTENT DRIVEN	Instructional, Relevant and Trustworthy Guidance
INTEGRATED	Integrate Processes, Work Flows and Data Together
SEAMLESS	Seamless Part of a Stakeholders Work Day

EHSQ Alliance ×				
\leftrightarrow \rightarrow C D https://www.ehsq.com				
X Search				
X			S(ort by: Recent 🔻
	You have 1 task Action plan local task due this week.			^
My Tasks	Assigned to: Factory audit group 1 💌	Due: This week 🔻	_	
	TITLE ISO Audit	TYPE Compliance	STAGE In Progress	DUE Today
Facilities	Respirator Fit Test	Action Plan L	In Progress	April 22nd
Hazards	Confined Space Traini	Action Plan L	In Progress	April 22nd
$\begin{pmatrix}\\ + \end{pmatrix}$ Add	Truck Drivers Safety 1 Injury/Illness N0.8428	Action Plan L Incident	In Progress Investigation	April 22nd April 22nd
Shortcut	Record No.201 Defect	Defect Tracking	Investigation	April 22nd
	Safety audit on floor 7	Audits	In Progress VIEW A	April 22nd

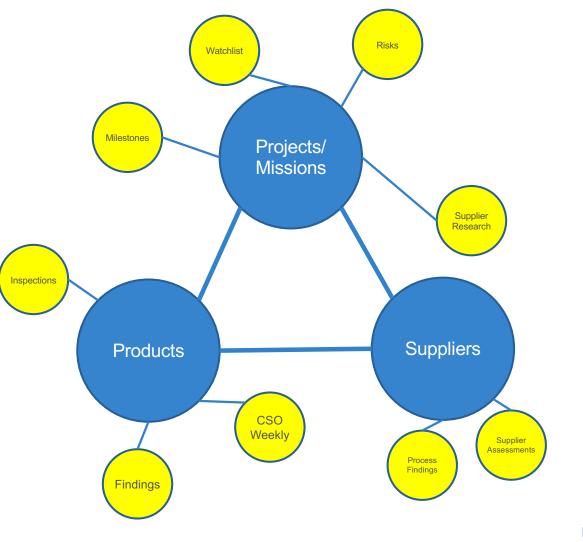
	CAR No. 23 : Intelex 6.5.7 ×	Mark —		\times
← -	C Secure https://preprod-na.intelex.com/Login3/IntelexLA/Application/CAR/CAR/Forms/CAR_CAR_Detail/View/9b490505-04ad-4ec9-aab1-8ee8f5dda3df	☆!	• 🔗	:
Х	Search Apps, Reports and Dashboards Toronto Facility •	🖰 Jaine M	Mark -	^
~	Report a New CAR CAR List Open Action Plans Settings			
E.	Home > CAR List > CAR No. 23			
	🔍 Verify 📝 Add Comment 🥒 Edit 🚯 Add Entry 🔟 Delete Clone Exit	0	e e	
**	CAR No. 23 : CAR List Workflow Stage: Root Cause & Implementation Workflow Status: Open Person Responsible: Harish Gupreet	Due Date: Tuesday, Ma	ay 30, 2017	
۲	Draft Root Cause and Implementation Closed			
	Corrective Action Details		~	
	Record No. 23			
	Location Toronto Facility			
	Issue Description Packages of 250 cups consistently have about 235			
	Business Impact Environment Financial Quality Safety			
	Severity 1 7 - High			
ø	Occurrence 1 7 – Failures occur often			
	Detection 1 7 – Very Low			
0	RPN 1 343			
0	Criticality 49		1.2	
\odot	Total Cost of Quality 4,550.00	eed Help With Th	is Page	2 -

	CAR List : Corrective Actic X									Wark —	-	×
←	→ C 🔒 Secure htt	tps://preprod-na	a.intelex.com/Login3/Int	elexLA/Applicatio	on/CAR					4	7 😐 🦉	3
Х	ৎ Search Apps, Repo	rts and Dashboa	rds					• Toronto	o Facility 🔸	e Jai	ne Mark	•
~	Report a New CAR CA	AR List Open Act	tion Plans Settings									
; ;;;	Home > CAR List							Custom Invento	ргу	~ /	¤ (•
\boxtimes	😌 Add Entry 🛛 🔟 Delet	e i≣ List All (🔍 Advanced Search 🛛 🐲 Ad	ctions								
	Record No. 🛩	Location	Issue Description	CAR Type	Related Events	Business Impact	RPN 📵	Criticality	Date Reported	Perso	on Responsible	le
												_
۲	🗋 🥒 25	Corporate HQ	out of spec	CAR		Quality	36	12	9/12/2017	Adam	n Paterson	
	24	Toronto Facility	Breakdown Failure, Bearing failure.	CAR		FinancialSafety	42	21	6/23/2017	Donn	a Lockhart	
	23	Toronto Facility	Packages of 250 cups consistently have about 235	CAR	Packages of 250 cups consistently have about 235. The customer apparently has noticed this over time and reported it.	FinancialQuality	343	49	5/31/2017	Haris	h Gupreet	
	17	Illinois	Quality of shipped product to customers is not up to code.	8D	It appears that an entire shipment of Dr. Pepper bottles was damaged.	Quality	175	35	4/7/2017	Derek	(Lowe	
¢, Ø	i 🥒 16	Texas	Need to re-package the project 7425 kit to include the missing bolt.	8D	The 1/4"-20 × 6" UNC bolt was missing in the upgrade hardware kit for the customer. The service technician that is installing the system can't proceed as this is a custom bolt and is held up at the customer facility requesting an extension to complete the work.	• Quality	144	36	3/24/2017	Quali	ty Managemen	
0	14	Corporate HO	LED component from Supplier LED Corp not functioning property This	CAR	Silicon Avalanche Photodiode Test Data	• Quality	288	48	3/22 🕑 Need	Help With		



- Quality
- Health
- Safety
- Integrated Risk Management
- Supply Chain





INTELEX



- 21 Primary Business Processes Managed
- Projects
 - SMA Risks
 - Engineering Problem Reporting
 - Watchlist Items
 - Docs & Waivers
 - Milestone Reviews
 - Internal Assessments
 - CSO Weeklies
 - Products

•

•

- Supplier
- Product Inspections
- Product Findings
- Supplier Research & Analysis
- Projects
- Suppliers
 - Products & Services
 - Projects
 - Supply Chain Assessments
 - Finding Process



FORSIGHT

Actionable visibility into current performance, historical trends, future likelihoods and prescriptive opportunities.

FORESIGHT	FORESIGHT Actionable visibility into current performance, historical trends, future likelihoods and prescriptive opportunities.
FLEXIBLE	Ability for stakeholders to view and segment data as needed
ACCESSIBLE	Deliver complexity of data analysis, trending and interactivity easily
PRESCRIPTIVE	Recommend opportunities to improve not easily seen with naked eye
ACTIONABLE	Presents itself when needed with clear direction on what to do next

EHSQ Alli	iance ×			
\leftrightarrow \Rightarrow G	https://www.ehsq.com			
%	Search	T		
		You have 1 new we Weekly incidents by loca	eekly report ation report has been generated	^
Ay Tasks		Created: This week TITLE	ТҮРЕ	CREATED
Calendar		Current DART by Location	Line - Current DART Ra	Today
acilities		All vehicle report		Yesterday
A		Open Injuries	Open injury records	April 15
Hazards		Injury by Month and Type	Column - Injuries repor	April 15
(+) Add		Weekly incidents by location	Displays details of inci	April 14
Shortcut		Claim management		April 14
		Injury Reports - Monthly	Area - Monthly Reporte VIEW M	April 14 IY REPORTS III

EHSQ Alliance ×		Maritz — 🗆 🗙
\leftrightarrow \rightarrow \mathcal{C} \square https://www.ehsq.com		😐 🔗 :
🗶 Q Search		🔮 Toronto 🗸
	You have 1 new weekly report Weekly incidents by location report has been generated.	
My Tasks	Current DART by Location	
Calendar	Data from: April 16 - 23 Created on: April 23 3.0 *	
Facilities	2.0	
Hazards	1.0	
Add Shortcut	0 Austin LA Toronto Nevada Boston Sydney	
	E07	

EHSQ Alliance ×											
← → C	https://ww	w.ehsq.com									• 🔗
X	Search									•	Toronto 👻
	Safety Engagement Score Matrix										
y Tasks	Location 🕈	Incident Investi- gations	Audit Manage- ment	Safe Observa- tions	Unsafe Observa- tions	Training Man- agement	Action Manage- ment	Workplace Haz- ards	Meetings Man- agement	Information Dis- tribution	Final Score 🖣
	Toronto	10.00	10.00	10.00	10.00	10.00	7.50	10.00	7.50	10.00	9.3
	LA Plant	7.50	10.00	10.00	10.00	5.00	10.00	10.00	10.00	7.50	8.9
alendar	British Columbia	10.00	7.50	10.00	10.00	2.50	10.00	5.00	10.00	2.50	8.2
₿₩	Ontario	10.00	7.50	10.00	10.00	2.50	10.00	5.00	10.00	2.50	8.2
cilities	South Carolina	7.50	10.00	10.00	2.50	5.00	10.00	5.00	10.00	5.00	8.0
A	United States	7.50	10.00	10.00	2.50	5.00	10.00	5.00	10.00	5.00	8.0
A_	Alberta	5.00	7.50	10.00	7.50	10.00	7.50	7.50	5.00	7.50	7.5
azards	California	7.50	0.00	10.00	2.50	10.00	10.00	10.00	5.00	10.00	7.0
(+) (+)	Canada	7.50	0.00	10.00	2.50	10.00	10.00	10.00	5.00	10.00	7.0
Add ortcut	Texas	0.00	10.00	10.00	2.50	2.50	10.00	10.00	10.00	10.00	7.0
	Georgia	7.50	5.00	10.00	2.50	5.00	10.00	5.00	5.00	5.00	6.6
	Quebec	0.00	2.50	7.50	2.50	2.50	10.00	10.00	5.00	10.00	4.8
	Michigan	0.00	0.00	10.00	2.50	2.50	10.00	7.50	5.00	10.00	4.6

X	Home : Ir	ntelex 6.5.70.0 × 🔀 Da	ashboard Viewer : Dash 🗙 🔪						Mark	_		×
← ·	> C	Secure https://prep	orod-na.intelex.com/Login3	/IntelexLA/Application/	Dashboards?id	=952888bf-d608-4ae	e2-8621-f59d3b7adb6d			☆ 🖸	9	:
Х	۹ Se	earch Apps, Reports and D	ashboards				•	Corporate HQ 👻	Θ.	laine M	ark -	
~	Dasht	ooard Viewer										
	Selec	t a Dashboard: EHS Incident N	Nanagement Summary 🔻				🖋 Modify Dash	board 📿 Refresh Da	ashboard Data From:	Printal 4/18/2018		
		Event Type	January February	March April May	Month June Ju	ily August Septemi	ber October November Decembe	r 2015 2	Year 2016 2017	2018		ľ
•		Days Away	400	dent Rate 73 1.00 (+27,1%)	0.	RT Rate 98 .50 (+60.8%)	Incidents in 201 119		ents in 1		5	
			Days without Incident	s			Rolling 12 Months of Inci	dent Rate				
ø		Incident Type	Last Date of Incident	Days Without Incident 🔹								
		Injury/Illness	3/6/2018	42.00		2						
0		Near Miss	9/7/2017	223.00		8 0 0						
		Property Damage Incident	9/6/2017	224.00		6 4 PART: 250		a				
\odot		Vehicle Incident	8/31/2017 8/25/2017	230.00		2			•		-	
						· · · ·				1		

	Home : Intelex 6.5.70.0 ×	Dashboard Viewer : Dash 🗙					Wark	- □) ×
\leftarrow	→ C Secure https://p	preprod-na.intelex.com/Login	3/IntelexLA/Application/I	Dashboards?id=952888bf	f-d608-4ae2-8621-f59d3b7	7adb6d		☆ 😐	₽ :
Х	۹ Search Apps, Reports an	d Dashboards				♥ Corporate	на е) Jaine M	lark 👻
~	Dashboard Viewer				۹. Toronto				
R	Select a Dashboard: EHS Incide	nt Management Summary]		 1 - North America Canada 				ple View 11:37 AM
	Event Type		Month	> Alberta					
≝ ●		January February	March April May	June July Aug	 Ontario Toronto F 	anity			
·	Days Awa 200 30 100			DART Rate	Vnited States 2 - Departments 3- Regional Department 4 - Regions 5 - Other	ts in 2017 Inc nts 10			
	42.00	Days without Inciden	: 1.00 (+27,1%) ts	Target: 2.50 (+60.8		Months of Incident Rate			
ø	Incident Type	Last Date of Incident	Days Without Incident 🔹		101116 12 1				
Ŭ	Injury/Illness	3/6/2018	42.00	12					
0	Near Miss	9/7/2017	223.00	8	9				
	Property Damage Incident	9/6/2017	224.00	6					
\odot	Vehicle Incident	8/31/2017	230.00	4 PART: 25 2	•	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~			<u> </u>
	Environmental Incident	8/25/2017	235.00	0			~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	_	

🔀 Dashboa	rd Viewer : Dash 🗙						NAE	酡 —		\times
\leftrightarrow G	Secure https://prep	prod-na.intelex.com/Login3	/IntelexLA/Application/I	Dashboard	s?id=952888bf-d608-4a	ae2-8621-f59d3b7adb6d		ጵ	• 9	9 :
X	earch Apps, Reports and D	ashboards				♥ Toronto	Facility -	e Jaine	Mark	
Dasht	board Viewer									
	t a Dashboard: EHS Incident N	Vanagement Summary				🖋 Modify Dashboard	C Refresh Dashboa Dat	ird 💮 Pri a From: 4/18/2	ntable Vie 2018 3:15 Al	
2	Event Type	January February	March April May	Mo June	onth July August Septer	mber October November December	Ye. 2015 201		7	
	Days Away	ent Rate DART Rate Incidents in 20			Incidents in 2017	Incidents	s in 20	16		
	3.00	400 O Target:	1.00 (+100%)		0.00 et: 2.50 (+100%)	13	1	8		
		Days without Incidents				Rolling 12 Months of Incident F	Rate			
ə,	Incident Type	Last Date of Incident	Days Without Incident 🔹			-				
	Injury/Illness	8/21/2017	239.00		3 2.5 DART: 2.5					
9	Environmental Incident	8/21/2017	239.00		2.5 Target: 2.0 2					
	Vehicle Incident	8/21/2017	239.00		1.5				-	
\odot	Property Damage Incident	8/21/2017	239.00		1	0				
	Near Miss	12/9/2015	861.00		0.5	^				



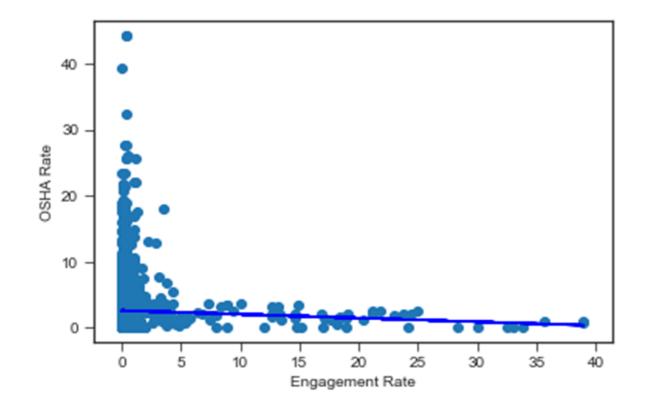
- Projects
 - Project & Mission Dashboard
 - Missions Status Reports
 - Operations Dashboard
 - Risk Rankings Lists
 - Risk Summary Reports
 - Audits Management
- Products
 - Findings & Problem Reporting
 - Watch Lists
 - Age of Nonconformances
- Suppliers
 - Supplier Assessments
 - Supplier Insights
 - Project Supplier Relationships
 - Distribution of Suppliers by Project



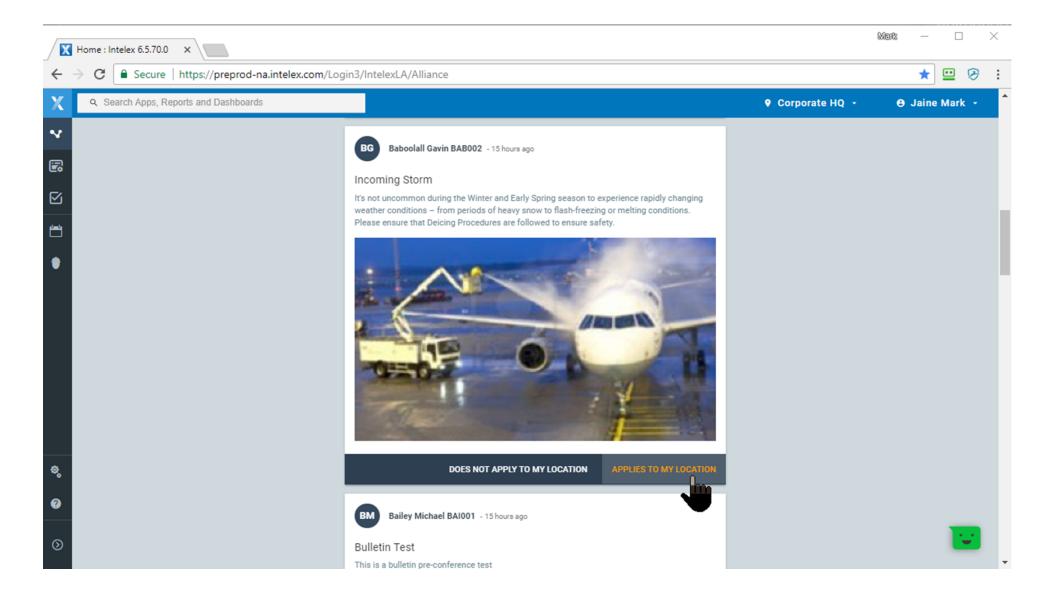
ENGAGEMENT

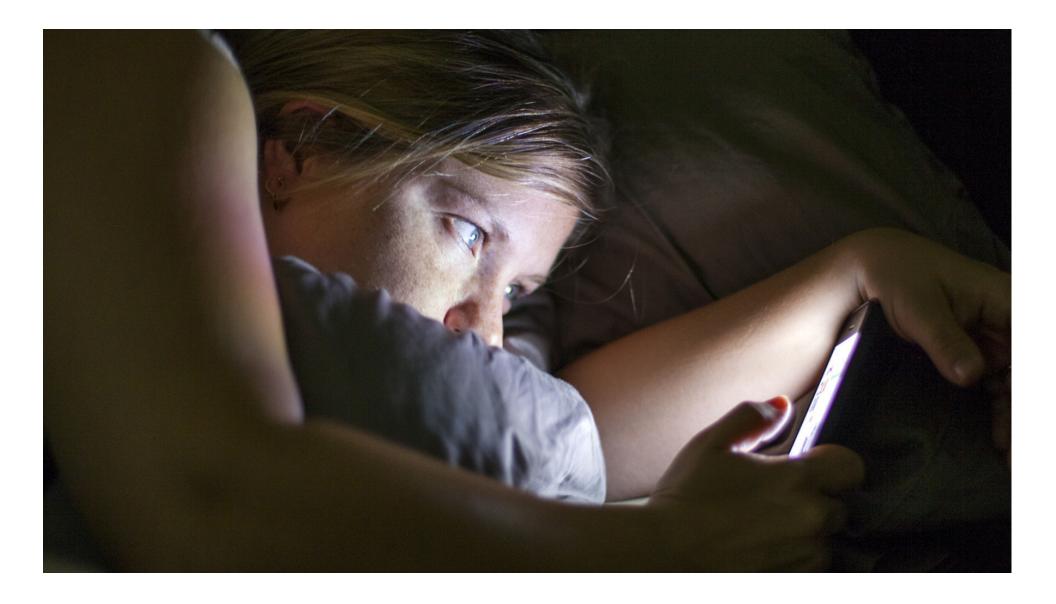
Create an "Owner" Mentality Amongst All Stakeholders

Correlation Between OSHA Rate & Engagement Rate Intelex Customer Base



ENGAGEMENT	ENGAGEMENT Create an "Owner" Mentality Amongst All Stakeholders
ENGAGEIVIENT	
COMMUNICATE	Share vision, mission and strategies and be transparent with progress
CONSUME	Passive and active consumption of information drives engagement
PARTICIPATE	Giving a voice to stakeholders makes them actively involved
CELEBRATE	Positive reinforcement encourages further participation









	0
X	Feed 🗸
C	reate and Edit 🔍
	Title* Reporting Under Quad 0/0a
	Description Do you know the status of the 2016 New Source Performance Standards for the oil and natural gas industry (commonly known as "Quad 0" and "Quad <u>Qa</u> ")? Would you like to see a 213/280
	Add Image
	Secondary act. Primary action*



- Content/Data Consumption Focused
- Reports & Pages Consistent with Existing What They Already Know
- Organize Everything into Home Pages and Content Feeds
- Everything Organized Using Familiar Structure (Programs)
- Limited Plain Text Entry



COLLABORATION

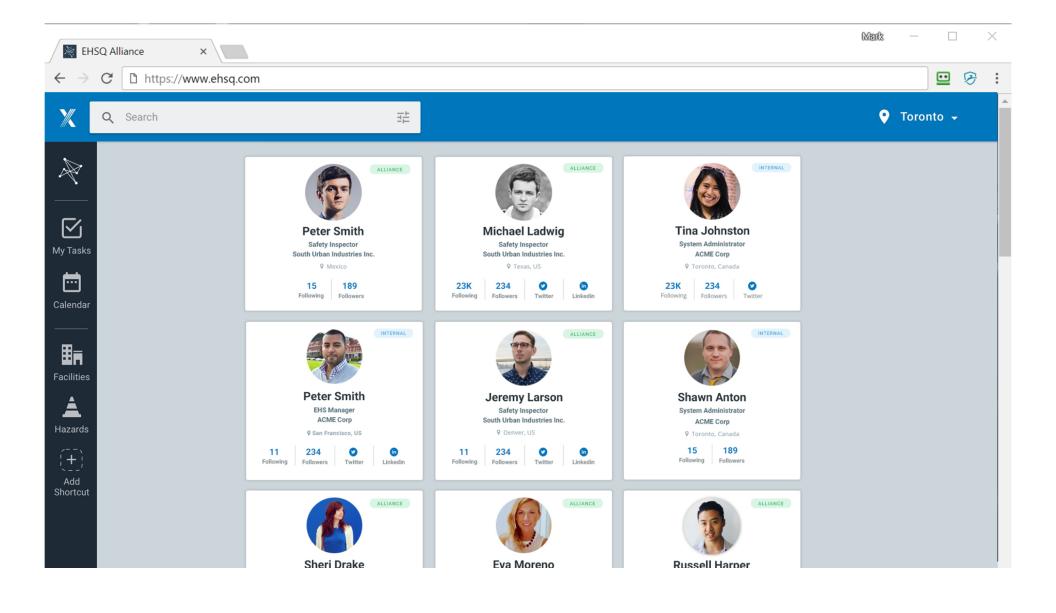
Build a learning culture actively engaged in internal and external knowledge sharing

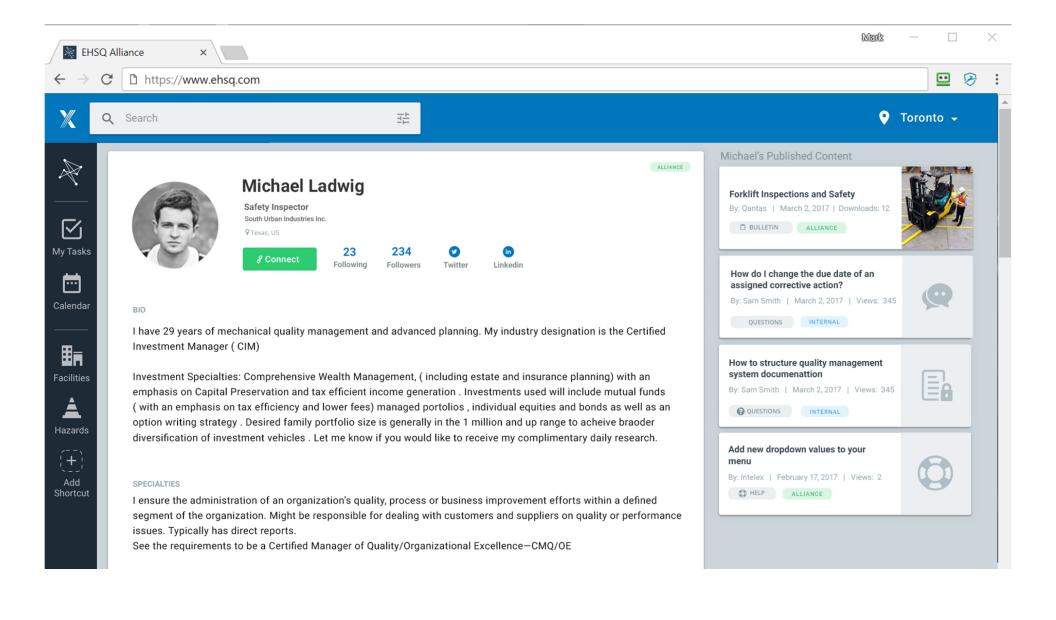
.133.1.1.	
COLLABORATION	
CONNECT	
ALIGN	
EXCHANGE	

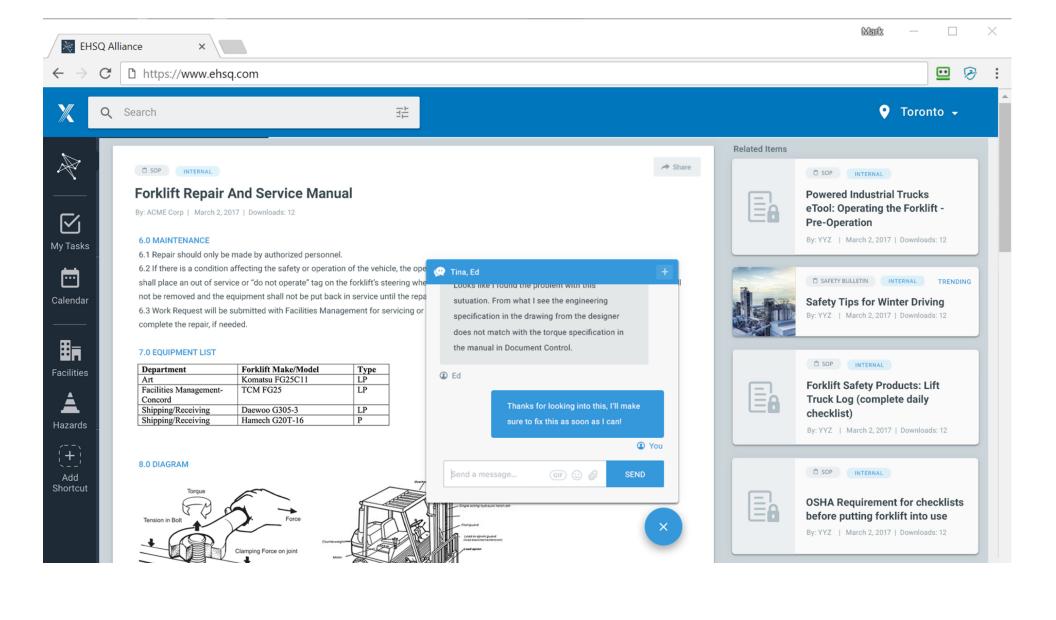
COLLABORATION

Build a learning culture actively engaged in internal and external EHSQ knowledge sharing

CONNECT	Find and connect with internal and external peers and mentors
ALIGN	Develop Taxonomy, understand common topics and language to use
EXCHANGE	Share information, best practices and lessons learned
ACTION	Share and act upon what has been learned







INTELEX Alliance Community

25,595 Individual Members

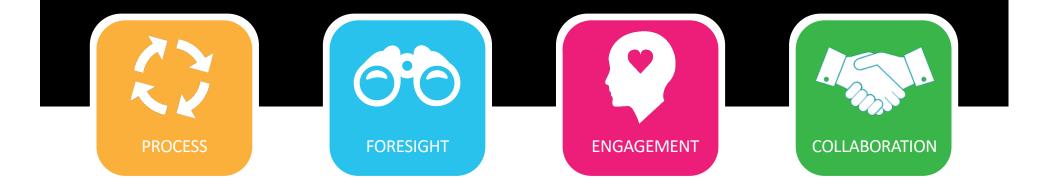
5,085 Company Members

484 New Signups a Month

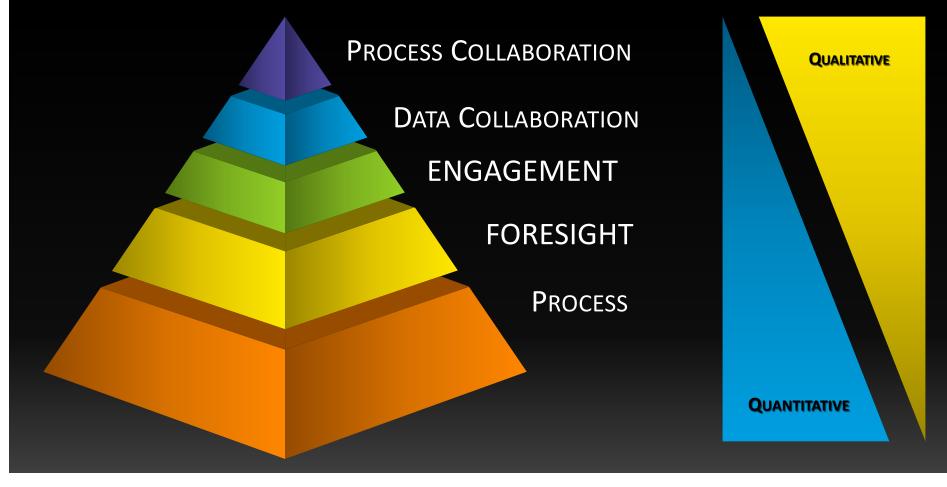


- 2,000+ Users 100GB of Data
- Adding 20 30 New Users Per Month
- 100's of Suppliers
- Across 10 NASA Installations

ESSENTIAL STRATEGIES FOR EHSQ SUCCESS



BUILDING BLOCKS OF SUCCESS



TYPICAL PRIORITIZATION

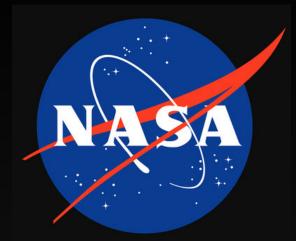


PARALLEL or SEQUENTIAL PRIORITIZATION











- Since Jan 2013
- META System
- All Safety Mission Assurance Processes Managed
- Quality
- Safety
- Risk
- Supply Chain
- 2,000+ Users 100GB of Data
- Thomas Clifford Providing a Demo at 12:20 Open for All Conference Attendees

Changing Business For Good